

**SANTA FE ECONOMIC DEVELOPMENT CORPORATION  
BOARD OF DIRECTOR MEETING  
April 26, 2022 6:30 PM  
SANTA FE CITY HALL CONFERENCE ROOM  
12002 HWY. 6, SANTA FE, TEXAS**

**MINUTES**

1. **The meeting was called to order** at 6:30 p.m. by President Fidencio Leija, Jr

2. **Roll Call:** Present:       Fidencio Leija, Jr.  
                                          Matt Crable  
                                          Robert Bracknell  
                                          Blu Baillio  
                                          Rudy Zepeda, Director  
Absent:                         Greg Vick air, excused  
                                          Bob Wylie, excused  
                                          Ashley Carner, excused

3. **Invocation and Pledge of Allegiance:** The invocation and pledge were bypassed tonight since this meeting is in the conference room rather than the council chambers.

4. **Citizens comments:** None

5. **Reports:**

(a) Presentation and approval of minutes from March 29, 2022

Mr. Zepeda presented the minutes for March and after having reviewed them, motion by Matt Crable, seconded by Robert Bracknell to approve the meeting minutes as presented. The motion passed as all members present were in favor.

(b) FM1764 Project Status Report

Mr. Zepeda reported that very little progress has been made since the April 26, 2022, engineer's report, so we remain at 41.58 percent of the contingency spent and the project timeline for completion is still July, 2022. Mr. Zepeda said he will continue to monitor the contractor's progress to ensure there are no delays and completion is still on schedule as projected. No action was required or taken.

(c) Sales Tax Report April 2022

Mr. Zepeda discussed the April report of February sales tax collections indicating a 23.3 percent increase above April last year and an 11.8 percent increase year to date. He said projections indicate a 6.3 percent increase in budgeted revenue. Mr. Zepeda said collections follow seasonal trends that are fairly consistent year after year. No action was required or taken.

(d) Current Budget Update

Mr. Zepeda reported that this financial report is through the end of March so it is basically the same data as the earlier report dated March 21. In the future, these reports will be provided at month end. No action was required or taken.

(e) Update on all current development and new businesses.

Mr. Zepeda reported that Fishsticks, to be located just south of HEB at Warpath and Hwy. 6, and Boyds Crawfish were two new prospective businesses. Their representatives are meeting with service providers and are preparing plats and plans for water and sewer. President Leija requested that a representative from each prospective business address the EDC so the board is fully aware of any new business development. No action was required or taken.

**6. Business:**


(a) Presentation by Dan Seal of the Bay Area Houston Economic Partnership on the creation of a Business Retention and Expansion (BRE) program

President Leija said Mr. Seal was unable to attend the meeting tonight but he reported that there have been concerns expressed about who will control a business retention and expansion (BRE) program. President Leija said the program will be under the direction of representatives from many facets of the city's service providers and community partners who collectively as a committee would make recommendations to the SFEDC Board with approval by the City Council. He said Mr. Seal plans to reschedule his presentation for an upcoming meeting.

(b) Discussion and action on next steps in the BRE program development and committee creation  
President Leija recommended that we hold off until at least 2 more BRE informational meetings are held, one with the Chamber and one with the community, in order to fully understand the functions, policies, and practices necessary for a successful BRE program. Motion by Fidencio Leija, seconded by Matt Crable to hold off establishing a BRE committee until informational meetings are held and until BRE programs conducted by other cities can be reviewed. The motion passed favorably.

**7. Citizen's Comments:** None

**8. Adjournment:** Motion by Matt Crable, seconded by Blu Baillio to adjourn. The motion passed and the meeting concluded at 7:08PM.

  
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Fidencio Leija, Jr., President

ATTEST:

  
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Rudy Zepeda, Director